

People Are Idiots And I Can Prove It The 10 Ways You Sabotaging Yourself How Overcome Them Larry Winget

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No Time for Tact - Larry Winget 2009-08-25

A daily kick in the pants from the Pitbull of Personal Development(r) and Wall Street Journal, BusinessWeek, and New York Times bestseller Larry Winget. In these uncertain times, America needs a straight-talk dose of Larry Winget reality more than ever. No Time for Tact is a boot-camp version of the "thought of the day" calendar, the ultimate wake-up call for anyone who's looking for a lifeline and true empowerment. With an eye-catching design, this book is packed with memorable gems, such as: "Stress comes from knowing what is right and doing what is wrong." "When people say, 'Let me be honest with you,' it means in the past, they haven't been." "If you are unhappy, unsuccessful, broke, or sick, please just keep it to yourself. The rest of us don't want to hear it, so don't feel compelled to share!" "Training is expensive. Books are expensive. Going to seminars is expensive. Being stupid is even more expensive." Blending longer observations with signature Winget quips, No Time for Tact is the perfect way to jump-start each day.

The Unchained Man - Caleb Jones 2015-01-16

Learn step-by-step how you can create a high-income, low-work business, as well as relationships with women based on freedom instead of rules and drama. If you're a man who: - Doesn't make enough money - Has trouble attracting women - Has problems maintaining quality relationships with women - Has difficulty hitting your big goals - Has work that consumes too much of your life - Has trouble staying motivated - Tends to have lots of "drama" in your relationships ...then this book was written specifically for YOU. It's over 400 pages of proven principles and techniques that have been successfully used by men all over the Western world. Because of rapidly changing technology and cultural norms, for the first time in history a man can live truly as he desires. He can truly be free, both in his business life and woman life, even if he's committed to one special girl. In *The Unchained Man: The Alpha Male 2.0*, you will learn specific, step-by-step techniques to: - Design a low-work, high-income business that you can run from anywhere with no employees. - Design the perfect type of relationship for you: casual, very serious and committed, or something in-between. One where you can love a woman but still be free to do whatever you want without having to "check in" with anyone. - Design an entire life structured to make you happier. - Be more focused on your big goals while still maintaining personal freedom and happiness. Hit those goals faster! - Dramatically improve your dating and sex life. - Better manage your time and reduce stress. - Overcome mental blocks to your own happiness, most of which you don't even know are there! - Be more confident. - Look better. - Integrate women, or that one special woman, into your life with fewer restrictions on your happiness, freedom, and masculinity. - Make more money from fewer hours of work. - Get your income up fast! - Raise happy children (if kids are something you want). - And much more! Thousands of men all over the world have already improved their work lives, relationship lives, sex lives, personal freedom, and happiness by living the lifestyle of the Alpha Male 2.0. Join us! It's a very good place to be, and it's all in this book.

Buy My Book: Not Because You Should, But Because I'd

Like Some Money - John Marszalkowski 2018-10-07

A humorously self-deprecating memoir; This book is a rollercoaster through the ADHD mind of a father trying to time-capsule his brain before a drunk t-bones him off

the Hoan Bridge.

Grow a Pair - Larry Winget 2014-08-05

The straight-talking, New York Times bestselling author and Pitbull of Personal Development® is back with a pithy and prescriptive guide to success. A five-time bestselling author and one of the country's leading business speakers, Larry has made a reputation for being the first to challenge the positive-attraction gurus and the law-of-attraction bozos with his commonsense approach to success. Larry doesn't sugar-coat, and he isn't afraid to make people uncomfortable, because he wants us to stop making excuses, and start getting results. In the New York Times and Wall Street Journal bestseller *Grow a Pair*, Larry takes on entitlement culture, the self-help movement, political correctness, and more. We've all heard the phrase "grow a pair," but Larry's advice isn't about anatomy—it's about attitude. To get the success we want, we need to reject victimhood in favor of being assertive and finally taking some responsibility. With prescriptive advice on goal achieving, career, personal finance, and more, *Grow a Pair* will give the readers the kick in the pants they need.

Dear Lover, - Lori Jenessa Nelson 2015-04-01

Dear Lover -poems of love, loss, and disappointment, shame, pride, and indifference. *Dear Lover*—a poetry collection about hope and heartbreak, about love in its short, long, and temporary forms, about how love can be cloaked in abuse, how love can build us or break us, the hard and soft of it, the good, the bad, and the completely atrocious. The collection is a poetic story of different relationships which are organized into the stages of a relationship; that initial attraction, the circling dance around each other, the honey-moon stage, the souring, the fighting, the breaking up, and the recovering. This work is deeply personal, but relatable all the same. Autobiographical at its core, it aims for love's failures and triumphs, its disappointments and celebrations, the bad, the good, and the downright ugly. It is a poetry collection that reaches for the hearts of anyone who has ever fallen in love, thought of falling in love, fallen out of love, or is in love with the idea of love.

Project Based Teaching - Suzie Boss 2018-09-20

It's no secret that in today's complex world, students face unparalleled demands as they prepare for college, careers, and active citizenship. However, those demands won't be met without a fundamental shift from traditional, teacher-centered instruction toward innovative, student-centered teaching and learning. For schools ready to make such a shift, project-based learning (PBL) offers a proven framework to help students be better equipped to tackle future challenges. Project Based Teachers encourage active questioning, curiosity, and peer learning; create learning environments in which every student has a voice; and have a mastery of content but are also comfortable responding to students' questions by saying, "I don't know. Let's find out together." In this book, Suzie Boss and John Larmer build on the framework for Gold Standard PBL originally presented in *Setting the Standard for Project Based Learning* and explore the seven practices integral to Project Based Teaching: Build the Culture Design and Plan Align to Standards Manage Activities Assess Student Learning Scaffold Student Learning Engage and Coach For each practice, the authors present a wide range of practical strategies and include teachers' reflections about and suggestions from their classroom experiences. This book and a related series of free

videos provide a detailed look at what's happening in PBL classrooms from the perspective of the Project Based Teacher. Let's find out together. A copublication of ASCD and Buck Institute for Education (BIE).

Presidents, Populism, and the Crisis of Democracy -

William G. Howell 2020-07-14

Has American democracy's long, ambitious run come to an end? Possibly yes. As William G. Howell and Terry M. Moe argue in this trenchant new analysis of modern politics, the United States faces a historic crisis that threatens our system of self-government—and if democracy is to be saved, the causes of the crisis must be understood and defused. The most visible cause is Donald Trump, who has used his presidency to attack the nation's institutions and violate its democratic norms. Yet Trump is but a symptom of causes that run much deeper: social forces like globalization, automation, and immigration that for decades have generated economic harms and cultural anxieties that our government has been wholly ineffective at addressing. Millions of Americans have grown angry and disaffected, and populist appeals have found a receptive audience. These are the drivers of Trump's dangerous presidency. And after he leaves office, they will still be there for other populists to weaponize. What can be done to safeguard American democracy? The disruptive forces of modernity cannot be stopped. The solution lies, instead, in having a government that can deal with them—which calls for aggressive new policies, but also for institutional reforms that enhance its capacity for effective action. The path to progress is filled with political obstacles, including an increasingly populist, anti-government Republican Party. It is hard to be optimistic. But if the challenge is to be met, we need reforms of the presidency itself—reforms that harness the promise of presidential power for effective government, but firmly protect against the fear that it may be put to anti-democratic ends.

It's Called Work for a Reason! - Larry Winget 2007

Most business books on the market today stroke people's egos by telling them what they want to hear and by reinforcing what they already know. Larry Winget makes the case that poor results in the workplace are the result of apathy and poor performance. He points the finger of blame exactly where it needs to be pointed: the face of the reader.

Reality-Based Leadership - Cy Wakeman 2010-09-21

Leadership strategies grounded in reality and focused on results Recent polls show that 71% of workers think about quitting their jobs every day. That number would be shocking—if people actually were quitting. Worse, they go to work, punching time clocks and collecting pay checks, while completely checked out emotionally. In *Reality-Based Leadership*, expert Fast Company blogger Cy Wakeman reveals how to be the kind of leader who changes the way people think about and perceive their circumstances—one who deals with the facts, clarifies roles, gives clear and direct feedback, and insists that everyone do the same—without drama or defensiveness. Filled with dynamic examples, innovative tools, and diagnostic tests, this book shows you how to become a Reality-Based Leader, revealing how to: Uncover destructive thought patterns with yourself and others Diffuse drama and lead the person in front of you Stop managing and start leading, empowering others to focus on facts and think for themselves Equipped with a facts-based, confident approach, you will free yourself from the frustrations you face at work and transform yourself into a Reality-Based Leader, with the ability to liberate and inspire others.

How to Suffer ... In 10 Easy Steps - William Arntz 2019-10-08

What!? A "Self-Help" book on How to Suffer!? You must be kidding. Well YES and NO. YES in that it's a satirical roast of self-help books that promise everything and tell you it'll be easy (and it never is). NO in that it turns out that looking at and dealing with suffering is the Gorilla in the room that everyone avoids, to our own undoing. And YES there is some kidding around, as a humorous approach is the best way to sneak up on the mothership of bad times: Suffering. And NO you won't have to suffer to read it! Following the 10 Easy Steps (just do the opposite and don't suffer) there is the Suffering Hall of Fame, and then the 6 Slippery Steps to End, or at least change, your suffering state. Chapters include: Buddha Kicks the Habit (of Suffering), The Power of Not-Now, Beyond the Roast—Let's Get Real and

The Pseudo Science of Suffering—in which you learn how to construct and use your very own Sufferometer. It's a lot for one little book, but then again it is a subject which consumes, directs and shapes so much of what we all do, and/or try not to do, in every day life.

Lasting Impact - Chris Widener 2020-11-03

Everyone has within them the desire to know that their life matters. Deep inside the human heart is a quest to make an impact on the world around them. They want to know that when they are gone their life and work will have left the world a better place than it was before. Some people have worldwide impact while others have national impact and others have local impact, but regardless of the size of your impact you were made to make an impact on those around you! In this book, *Lasting Impact*, Chris Widener makes the case that you were designed to make an impact. It is part of your destiny. He gives you not only the philosophy of impact but the actions to take in order to ensure your life's work will extend for generations.

100 Ways to Boost Your Self-Confidence - Barton Goldsmith 2010-01-01

When you don't believe in yourself, everything is more difficult. *100 Ways to Boost Your Self-Confidence* will literally help you change your life by changing the way you feel about yourself. Not only will you have faith in who you really are, but the people you love and work with will believe in you as well. *100 Ways to Boost Your Self-Confidence* will show you how to: Discover the essence of your personal power and belief in yourself. Create the life you want with practical "feel good" behaviors. Reduce your doubts, increase your self-worth and make your world a better place. Improve the quality of your relationships by changing the way you think about yourself and how others think about you. Become your best self by employing these easy-to-use techniques.

Do Business Better - Damian Mason 2019-03-27

Build your best life by forging your own path to business success After speaking to companies such as Merck, Land O'Lakes, and Cargill, and to over 2000 audiences across the world, Damian Mason, successful businessman, agriculturalist, podcaster, and writer, wants to help you achieve your entrepreneurial goals and live a better life. While other business books claim to tell you how to reach success, they fall short because they don't address the fact that success is different for each of us. *Do Business Better* helps you define success on your terms, then shows you how to achieve it. You'll learn the Four Unwavering Traits of Entrepreneurial Success and how to discover the differences between routines and habits, then implement your changes through meaningful actions that create permanent improvement. Along the way, you'll learn from real-world examples and relatable stories, and discover a wealth of applicable advice on starting, managing, and growing your own enterprise. Discover your best life, then build a path to achieve it Learn how other entrepreneurs have adapted their lives to achieve their goals Find out what's really standing between you and your dreams Rid yourself of ineffective thinking patterns and develop habits that actually help you *Do Business Better* is the go-to guide for business people, entrepreneurs, and the self-employed looking to jumpstart their journey and build their dreams into reality. If your goal is prosperity, longevity, and a life and business on your terms, this book is for you.

Dumping Debt - Dave Ramsey 2013-03

Debt is the most aggressively marketed product in history. And it isn't just sold by banks and credit card companies anymore. Many national retail chains make more money on the sale of credit applications than they do on the actual merchandise they sell. In *Dumping Debt*, Dave blows the lid off the credit game, debunking the leading myths about debt that have become ingrained in our natural way of thinking. Then he walks you right out of debt with his simple, clear and effective debt snowball technique.

No Time for Tact - Larry Winget 2010-09-07

A daily kick in the pants from the Pitbull of Personal Development(r) and Wall Street Journal, BusinessWeek, and New York Times bestseller Larry Winget. In these uncertain times, America needs a straight-talk dose of Larry Winget reality more than ever. *No Time for Tact* is a boot-camp version of the "thought of the day" calendar, the ultimate wake-up call for anyone who's looking for a lifeline and true empowerment. With an

eye-catching design, this book is packed with memorable gems, such as: "Stress comes from knowing what is right and doing what is wrong." "When people say, 'Let me be honest with you,' it means in the past, they haven't been." "If you are unhappy, unsuccessful, broke, or sick, please just keep it to yourself. The rest of us don't want to hear it, so don't feel compelled to share!" "Training is expensive. Books are expensive. Going to seminars is expensive. Being stupid is even more expensive." Blending longer observations with signature Winget quips, No Time for Tact is the perfect way to jump-start each day.

Becoming a Category of One - Joe Calloway 2009-08-24
A revised and updated edition of the bestselling "no-nonsense guide to beating the competition."-Publisher's Weekly Becoming a Category of One reveals how extraordinary companies do what they do so well and gives you the tools and ideas to help your business emulate their success. Packed with real case studies and personal reflections from successful business leaders, it helps you apply the best practices of the best companies to set yourself apart from your competitors and turn your business into a market leader. Whether you run a multinational corporation or a two-person start-up company, the lessons you'll find here apply to any business. This Second Edition includes a new chapter on "tie breakers," updated examples of today's category of one companies, and special contributions from business experts, bestselling authors, and CEOs on the future category of one business. Revised and updated to remain relevant to today's market conditions and new innovations A new edition of the bestselling title from the author of Indispensable and Work Like You're Showing Off Today's struggling economy puts even greater importance on the theory and practice of business differentiation This edition includes 20 percent new material; if you liked the original edition, you'll love this new Second Edition Reliable, proven advice that works for businesses of any size in any industry Now more than ever, you have to differentiate your business from the competition to succeed. Becoming a Category of One gives you the blueprint for building your own extraordinary business.

The Politically Incorrect Success System - Larry Winget 2020-04-03
The cancer of political correctness has not only helped to form a society of insincere, oversensitive, and under-achieving people-it has deprived individuals from the joy of living authentically and boldly. Well, living authentically and boldly has never been a problem for Larry Winget. Known as the Pitbull of Personal Development, Larry is not afraid to tell it like it is about what it takes to be successful. And he's also not afraid of skewering some of those well-known shibboleths of personal development---like The Law of Attraction and the path of effortless success that are peddled by so many motivational speakers. In this book, Larry will take on the political correctness that has infected our society, and the personal development industry. He'll outline an effective back to the basics approach to help YOU be more successful. Larry still believes that hard work and excellence are the keys to success and communicates that like no other person on the planet can! Larry makes you think. He makes you uncomfortable. He offers common sense solutions that are impossible to argue with. On top of all that, he is hilarious. Learn:

- Why being politically correct will leave you unhappy, uninspired and unsure about your future.
- Why it takes a contrarian approach to be successful and true to yourself in this upside-down politically correct world.
- Why you need to fix yourself first rather than putting your focus on how to fix others or society.
- Why letting go of your need for approval is essential to happiness.
- How to get to the point and ask for what you want in life-directly and decisively.
- How to make big, bold and brash plans for your life.
- The biggest problem preventing entrepreneurs from being successful in business in our modern world.
- How getting rid of politically correct excuses about money can save you financially.

Straight-Line Leadership: Tools for Living with Velocity and Power in Turbulent Times - Dusan Djukich 2015-04-17
Straight-Line Leadership: Tools for Living with Velocity and Power in Turbulent Times is Dusan Djukich's highly anticipated introduction to his potent world of straight-line coaching. Within these pages he dramatically unveils exactly what it takes to live a

powerful and effective life both personally and professionally. Regardless if you are a CEO, small business owner, parent, or someone who simply wants to make a difference, you will learn to master powerful distinctions that you can apply immediately to resolve the challenges that you are presently up against. You will also become adept at assisting others in solving their most pressing problems with precision and grace. "This book boldly demonstrates why Djukich is regarded as the ultimate performance catalyst to business. He simply kicks the hell out of the sacred cows that keep individuals and businesses stuck." Brandon Craig, CEO, BiltRite Corporation

Crush Price Objections: Sales Tactics for Holding Your Ground and Protecting Your Profit - Tom Reilly 2010-02-19

Hold the line on price in every transaction- from the leading expert on Value-Added Selling! These days it seems like we're always in a buyer's market. But even at a time when the word value is used interchangeably with cheap and the Internet is a bargain hunter's paradise, there are ways for sales professionals to regain the upper hand. In Crush Price Objections, Tom Reilly, bestselling author of Value-Added Selling, teaches field-tested tactics for engaging price shoppers and holding the line on declining profits. It provides tips and tactics for: Developing a price-objection counterattack before you meet with buyers Using questions and compelling presentations to move the conversation away from the subject of price Destroying price objections if they surface Understanding why and when to raise your prices Creating winning bids-on paper and online Crush Price Objections offers you the tactical support you need to focus specifically on price resistance in order to attain maximum profit in the most challenging circumstances. Let Tom Reilly show you how to stop haggling-and start closing!

A Daily Dose of Sanity - Alan Cohen 2010-02-15

In times of challenge as well as ease, we all need a helping hand to stay on top of our game, make successful decisions, and find peace of mind in the midst of people and events that might distract us. This collection of inspiring, poignant, and humorous real-life stories, coupled with uplifting insights, will show you how to keep your head on straight and your heart open no matter where you are or what you're doing. In his uniquely warm and down-to-earth way, Alan Cohen teaches you through meaningful examples that you're in the perfect position to use your talents and assets to turn your life into all you want it to be. Each day-of-the-year entry contains a theme, an elegant quotation, a true-to-life anecdote, a short lesson, a question for self-study, and an empowering affirmation. In the tradition of Alan's highly popular and award-winning book A Deep Breath of Life, you can use this book on a daily basis for a potent uplift and gain valuable tools to feel better, create career and financial success, deepen the quality of all of your relationships, and find personal fulfillment that lifts you far beyond what you've known in the past.

The Perfect Week Formula - Craig Ballantyne 2019-11-08

Financial Sorcery - Jason Miller 2012-07-22

This life-changing book goes far beyond simple "money magic." This is a tome of true financial sorcery that will show you how to ensure success no matter what life throws at you. Financial Sorcery will give you the step-by-step instructions on how to improve your fiscal situation. You will learn how to: Stop using magic to fix emergency problems and start using it to build your dream life. Use times of economic uncertainty to create new opportunities rather than cause problems. Work joyfully with money as part of your spiritual discipline rather than as a necessary evil. Make offerings to help increase the flow of prosperity around you. Ditch old concepts and retrain your mind to make money in today's world. Use the interplay of macro- and micro-enchantment to find jobs and get promoted. Deploy strategic sorcery to kill your debt. Create secondary income streams that will ensure continued revenue.

Why Customers Leave (and How to Win Them Back) - David Avrin 2019

"Lays out the reasons for the recent shift in customer mindset and expectation, illustrates the many ways that companies inadvertently drive customers and prospects to competitors, and offers creative strategies and tactics to attract and retain new prospects"--

Goal Mapping - Brian Mayne 2016-05-17

The Goal Mapping system is a tried, tested, proven and popular method for setting and achieving goals in any area of life, and in any endeavour. This book aims to have an impact on both the left and the right sides of the brain, to create power. It uses imagery and the language of the subconscious. It combines words with pictures and symbols.

One Belief Away! - Tim Shurr 2020-09

Discover Why High Achievers Are Using The #1 OBA Method To Eliminate Anxiety and Frustration, While Propelling Business Growth & Happiness! Prosperity and Inner Peace Are No Longer Just a Pipe Dream... If you are a driven business professional who is frustrated because you are not reaching your fullest potential, and you're tired of wrestling with anxiety and self-doubt, your only way out is to upgrade the unconscious mental programming that's influencing your decisions. Warning! The OBA Method isn't your typical self-help approach. It included a series of vetted psychological interventions designed to help people eliminate the most toxic, self-destructive beliefs typically absorbed from childhood. Your brain is like a high-powered computer, and your beliefs are the software that perpetuates your destiny. All of us have self-limiting insecurities that run like mind viruses, sabotaging your aspirations, self-confidence, money, and relationships. When you upgrade your unconscious programming, this immediately optimizes the way you think, feel, behave, and show up in life! The One Belief Away guidebook was produced after successfully freeing 15,000 high-performing individuals from self-sabotage due to the stress and pain of addictions, sexual trauma, PTSD, and corporate burnout. You'll experience the same journey and tools that transform lives faster than any other method! The OBA Method Is Specifically for Those Who: Have big dreams, but are struggling to attain them? Are battling to transcend past traumatic experiences? Want more financial prosperity and abundance? Wish to trade in anxiety for inner peace? You are One Belief Away from experiencing all of these in your life!

What's Wrong with Damn Near Everything! - Larry Winget 2017-07-05

The Pitbull of Personal Development® Takes on Damn Near Everything! Larry Winget does not mince words, and in this latest addition to his straight-talking brand, one of the most iconic leaders of the personal development industry puts down in black and white, What's Wrong with Damn Near Everything! If you think the world is a mess, you already have a lot in common with Larry. The genius and power of his simple approach to turning around the parts of your life that need it has transformed people and businesses all over the world. Now, in this wildly entertaining and informative diagnosis and prescription, he narrows down the singular virus sickening the four most influential aspects in our lives: the people around us, our education system, business, and government. The illness rotting them all out can be blamed on people ignoring their core values. That's personal, and Larry goes there and then some, and that's why countless people have been converted into followers by watching him on television as he regularly appears on varied news programs and by buying enough of his books to put him on the New York Times and Wall Street Journal bestseller lists. His shocking opinions and belly-laughing honesty all come unfiltered. If he offends you—good! You're engaged and really thinking about what's important to you. This single resource enables you to: Take real action to improve what's wrong with your business, family, and life. Get advice you can understand from a non-stop powerhouse coach. What's Wrong with Damn Near Everything! tells you all the simple truths to troubleshooting everyday problems in life and business.

Your Kids Are Your Own Fault - Larry Winget 2009-12-24
Read Larry Winget's posts on the Penguin Blog. Straight-talking, bestselling Pitbull of Parenting Larry Winget says "This is not a fix your kid book. It's a fix the way you parent book. You owe it to your kids to parent with a plan!" Being a parent is the toughest job in the world, especially with the increasing number of negative influences and pitfalls facing our kids today, from childhood obesity and out-of-control celebrity culture to the dangers of the internet and credit card debt. Larry Winget has never been one to shy away from tough truths, and what he says here may well be difficult for some parents to swallow: we are in the midst of a crisis with our kids. Kids today are over-indulged, over-

entertained, under-achieving, and under-disciplined, with a sense of entitlement that is crippling society. And the real problem is that parents aren't paying attention to what's going on. If they were they would realize that most kids today barely read and write, except with their thumbs on their cell phones! Well-behaved, respectful kids are the exception, not the rule, and for the most part, parents are to blame. Responsible parenting is about beginning with the end in mind and parenting with a plan. But most parents have never stopped to consider what kind of adult they want to raise. They have all this fun creating a baby, but they don't have a plan for the end product. Larry's message to parents: Teach your kids to become the best adults they can be. But don't expect your kids to improve until you improve. Your Kids Are Your Own Fault covers familiar lessons and principles that have led Larry's readers to greater success with money, career, and goal setting, this time at a level where they can be taught to children. This book shows parents how to design the adult they want their kid to become and work backwards to make sure it happens. Kids don't come with an instruction manual, but finally being a parent does! Watch a Video

Get Out of Your Own Way - Larry Winget 2020-05-05

You're sabotaging your own success - and Larry Winget can prove it! You think you know what you want in life. You've tried to achieve those things. But if you still don't have them, the culprit may be closer than you think. In this perspective-altering book, the world-renowned Pitbull of Personal Development (tm), Larry Winget, exposes the things you are doing right now to unknowingly prevent your own success in the most important areas of your life: business, family, health, parenting, money, and more - and offers you his self-proven action plan for change. You'll learn The only five success rules you'll ever need. How to eliminate stress once and for all. The 10 ways you're sabotaging yourself right now. Surprising ways to get more done at home and at work. The bad-habit-breaking trick that will change your life instantly. Simple steps to making fast improvements in your finances. By following the straightforward, commonsense plan Larry presents in this book, you'll be able to remove the one and only obstacle standing between you and the things you really want in life: you. If you're ready to make some real, lasting changes using simple solutions that work, his no-holds-barred style and radically un-radical process are what you've been waiting for!

Success is Your Own Damn Fault - Larry Winget 2020-09-22
SUCCESS IS YOUR OWN DAMN FAULT! That principle guided Larry Winget from bankruptcy and despair to massive wealth and worldwide fame as a bestselling author and star of A&E's hit television program Big Spender. It has transformed the lives of thousands of people who have heard Larry's message and embraced his philosophy. The "Pitbull of Personal Development®," as Larry is called, offers straight-talking insights and street-proven ideas you can immediately use for a better life and work experience. Larry is the best combination of credible content as backed up with his five bestselling books and over 20 years of experience speaking to nearly 400 of the Fortune 500 companies. He is unique. No one says what he says and no one looks like he looks. He is the world's only Irritational Speaker®. Caustic, straight-forward and hilarious, he never minces words while offering solid advice for improving your life and your business. You will learn: Success is SIMPLE How to work BETTER Five ideas that will make you LOVE your job How to give and receive RESPECT How to become INVALUABLE How to serve BETTER and sell MORE A five-times New York Times/Wall Street Journal bestselling author, Larry is a member of the International Speaker Hall of Fame. He has starred in his own television series and appeared in national television commercials. Larry is a regular contributor on many news shows on the topics of money, personal success and business.

Real Man's Handbook - Larry Winget 2018-10-17

There was a time when everyone knew what a real man was... now, with changing times, values and roles, many men struggle with what it means to be a "real man" in the 21st Century. What does a real man look like? How does he act? What are his values and morals? What role does a real man play in society? The 12 commitments that Chris and Larry share cover the gamut of life, from family, including your spouse and children, work, health, finances, service, and friendships. This little book is

thought-provoking. It will both challenge you as well as encourage you. Most importantly, it will cause you to think about what kind of man you are and what kind of man you can become.

Create Your Own Calm - Meera Lee Patel 2020-09-22

From the bestselling author of *Start Where You Are*, a beautifully illustrated journal for easing the everyday anxieties we all carry. Feeling anxious, uncertain, overwhelmed? You're not alone. In this empowering new tool for self-care, popular artist and author Meera Lee Patel presents a fresh approach to feeling better. Designed to help us better understand ourselves and dial down the everyday worries getting in our way, these thoughtful and beautifully illustrated journal pages are a safe space for reflection, self-acceptance, and the freedom to move forward with more clarity and joy.

Bringing together inspiring quotes from great thinkers and writers throughout history and engaging journal prompts and plenty of room to capture your thoughts, the book is a calming breath of fresh air and a quiet space to reflect and recharge in a hectic and uncertain world. *Shut Up, Stop Whining, and Get a Life* - Larry Winget 2011-07-08

Shut Up, Stop Whining, and Get a Life was immediately hailed as "not your average self-help book" and demanded attention and praise right out of the gate. It is now considered one of the icons of the personal development movement. Now, Larry Winget is back with his signature caustic, no-nonsense, hilarious style, which earned him the titles "Pitbull of Personal Development®" and "World's Only Irritational Speaker®." Winget's "get off your butt and go to work" approach to self-improvement boils success down to a simple formula: Everything in your life gets better when you get better. Get tangible advice from one of the world's most successful speakers and the author of five bestselling books and television personality. Learn the keys to turning your life, money and business around. Stop making excuses, stop blaming others and take responsibility for your life and your results. The brutal advice he offers has changed the lives of millions of people and increased sales for countless businesses. In this Second Edition of *Shut Up, Stop Whining, and Get a Life*, Winget takes the same principles and expands the lessons with brand new examples, stories, and added wisdom. It may sound ruthless, but your life is your own fault and if you shut up, stop whining, and take action you can create a better life.

The Idiot Factor - Larry Winget 2008-12-30

Read Larry Winget's posts on the Penguin Blog. The Pitbull of Personal Development and New York Times bestselling author is back with advice on the dumb things people do to sabotage their success. What do people really want? They want what they've got. It's a simple formula. You have what you want because your actions produced your results. Not your words and certainly not your wants. In his signature caustic yet lovable style, Larry Winget dishes out straight talk on what he calls "life's messes", and offers sound, simple solutions. Taking on business, family, health, being fat, being stupid, success, money, and more, Larry Winget points out exactly which changes have to take place in order for people to turn their lives around. A little bit of business, a little bit of personal development, a little finance, a little parenting, a little health and wellness, *The Idiot Factor* will help anyone identify his or her own "areas of stupidity" and take action to finally achieve real success.

The Story of the Stars and Stripes - Bud Hutton 2017-08-24

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25 Toughest Sales Objections--and How to Overcome Them - Stephan Schiffman 2011-05-23

Turn common objections into BIG OPPORTUNITIES! It costs too much... We're switching to overseas vendors... Let me think about it... NO! You can do one of two things when a customer is reluctant to buy: You can back off or go in for the kill. *25 Toughest Sales Objections--and How to Overcome Them* helps you choose which direction is the best approach and gives you the tools you need to deflect that obstacle and make the sale. Bestselling author and renowned sales guru Stephan Schiffman has tapped into his decades of hands-on experience training sales professionals and has boiled his list of objections down to the top 25 most frustrating, universal issues. Through sample dialogues and occasionally humorous examples any salesperson can relate to, Schiffman provides the solutions to help turn any "No" into a done deal. At long last, the sales objection has met its match. Stephan Schiffman provides you with an arsenal that helps you combat any negative response and, in the process, turns perceptions of you from sales rep to ultimate problem solver.

People are Idiots and I Can Prove It! - Larry Winget 2009

What do people want? They want what they've got. In his signature caustic yet lovable style, Larry Winget dishes out straight talk on what he calls 'life's messes' and offers sound, simple solutions. Taking on business, family, health, being fat, being stupid, success, money and more, Larry Winget points out exactly which changes have to take place in order for people to turn their lives around. Larry Winget can help any reader identify their own 'areas of stupidity' and take action to finally achieve real success.'

You're Broke Because You Want to be - Larry Winget 2008
Winget is known as The Pitbull of Personal Development and The World's Only Irrational Speaker, commanding high fees for his speaking engagements because his programs are so effective. Here he shares his advice, making the firebrand financial approach of his popular television show *Big Spender* available to anyone with the will to succeed. With a bootcamp regimen steeped in personal accountability, Winget cuts through the double-talk contained in most finance books and presents a simple, doable plan that anyone can follow to turn their life around.

RISE UP - Matt Church 2022-04-04

Matt Church is the founder of Thought Leaders, author of eleven leadership books and a soul on a journey of awakening. Matt reads widely, thinks deeply and questions everything. He is acknowledged as a profound and inspiring thought leader. It is his personal quest to find an authentic way to show up as the best version of himself that is the catalyst for this book. Taking a departure from his usual writings, Matt opens up about some of the qualities and influences that sit behind his success and at the edge of what is acceptable rational thought. *Rise Up* is a personal invitation to you to decide who you are as a leader and find a way to better lead the people you serve. One part leadership, one part motivation, and one part wisdom of the ages, this book will challenge your views and dare you to live and lead from the heart. Written as a series of short leadership primers, you can study them in a straight line or pick and choose at will. However you choose, read with the willingness to consider all possibilities. The see where it takes you.

Stop Being A Victim - Junius Podrug 2000-02-05

People Are Idiots and I Can Prove It! - Larry Winget 2008